

BCSGA President and other associated members,

I am interested in running for the BSGA Director of Student Activities because it connects the students, faculty and community as one entity. We are trying to build an excellent college experience with each other through programs uniting us as Renegades. I am excited to be involved with the programming office to allow the success of traditional, as well as, modern activities in the present term. Similarly, I enjoy the chance to allow student involvement with the Bakersfield College experience making this time of their life tailored to forward momentum and positive progression.

I have 10 years of experience dealing with customers of all walks of life. I believe this is suited to the position due to the fact I will have to deal with all the departments that form BC. Similarly, my work in a sales office has allowed me to gain scheduling, marketing and communication skills that will be vital to the position. I have worked with a small group of sales people to achieve monthly quotas and excel in the leading a team of motivated individuals.

Bakersfield College has a student government in order for the students to be heard within the community. Allowing the students to have a voice in a manner which will be heard locally, regionally, and state wide. Student government is also needed to enforce the rules and guidelines in which we as a community must follow. In addition, funds must be distributed in a fair manner to clubs and for activities that students will enjoy.

I will bring equality and a stronger sense of family to the Bakersfield College Renegade Community. Promoting student involvement, fairness and passion for learning and achievement. There is nothing that we cannot achieve by uniting as Renegades and delivering the best possible college experience.

Thank you for your time and consideration for this position. I am looking forward to collaborating with the BCSGA collectively and building a better BC.

Christopher Hernandez
ChristopherJamesEXT@gmail.com

CHRISTOPHER HERNANDEZ

Bakersfield, California 93313

E-mail: ChristopherJamesEXT@gmail.com

CAREER OBJECTIVE

Salesman/Customer Service

QUALIFICATIONS

Ten years' experience in Management/Sales positions working with retail vending and interacting with customers. Supervisor to a sales team. Excellent Human Relations and People Skills. Professional achievements include developing business from the ground up and implementing strategic prospecting tactics for the company. Exceptional written and verbal communication skills. Proficient in the use of Microsoft Word, Excel, and PowerPoint software.

EDUCATION

Bakersfield College – Bakersfield, California
Associates of Arts Degree – Communications
Expected Graduation: December - 2019

West High School - Bakersfield, California
High School Diploma: June - 2008

WORK EXPERIENCE

Moser Retail Sales, Bakersfield, California

2008 – 2018

Lead Salesman

- Directed a small team exceeding monthly quota by 10% minimum
- Managed accounts from established customers
- Acquired long lasting contracts from new customers
- Controlled Inventory stock and quality
- Supervised shipping and receiving of product
- Oversee the daily operations within the company
- Solving conflict issues regarding all employees
- Developed and maintained relationships with customers

AWARDS, HONORS AND EXTRA-CURRICULAR ACTIVITIES

- Charles L. Hebner Memorial Scholarship (2019)
- Top Salesman Award –Moser Retail Sales (2010-2015)
- Speech and Debate– West High School (2006)

REFERENCES AVAILABLE UPON REQUEST