

Agricultural Business Assessment Plan
Rev. 2/16/2021

Agricultural Business	16-17	17-18	18-19	19-20	20-21	21-22
AGBSB2 - Agricultural Economics						
• Upon completion the student will be able to: Compare and contrast the role of agriculture in the economic structure of the state, country and world.		C				
• Upon completion the student will be able to Describe changes in monetary and fiscal policies affecting this country.		C				
• Upon completion the student will be able to Contrast and criticize the different economic systems.		C				
• Upon completion the student will be able to Define the laws of supply and demand, economic terms and production functions.		C				
AGBSB3 - Introduction to Agriculture Business						
• Upon completion the student will be able to: Explain how economic principles relate to agriculture business management.		C		C		
• Recognize and describe agricultural business organizational structures including; sole proprietorships, partnerships, corporations, franchises, and cooperatives. Identify and explain the four functions of management and how they relate to the agribusiness organization.		C		C		
• Develop an awareness of the basic laws, regulations, and regulatory agencies that interact with the agriculture community.		C		C		
• Describe various styles of leadership be able to identify the role of the agricultural manager.		C		C		
• Recognize, evaluate, and propose solutions to problems in personnel, ethics and communication.		C		C		
AGBSB5 - Agricultural Computer Applications						
• 1. Upon completion of the course, the student will be able to Students will explain and apply basic principles for evaluating computer hardware and software related to agricultural business applications.					P	
• 2. Upon completion of the course, the student will be able to Students will demonstrate knowledge of the fundamental principles of database and spreadsheet management & functions.					P	
• 3. Upon completion of the course, the student will be able to Students will demonstrate knowledge about software programs including word processing appropriate to agriculture business applications.					P	
AGBSB6 - Agriculture Sales and Communication						
• 1. Upon successful completion of the course, the student will identify, create and apply different types of presentation techniques for agricultural related products and services.			C			
• 2. Upon successful completion of the course, the student will analyze communication styles in relationship to the buying process and buyer behavior as they relate to business practices.			C			
• 3. Upon successful completion of the course, the student will demonstrate that they can critically think and communicate as a speaker and a listener.			C			
AGBSB7 - Introduction to Agricultural Accounting						
• Upon completion the student will be able to: Summarize the nature and purpose of Generally Accepted Accounting Principles (GAAP) and International Financial Reporting Standards (IFRS).					P	
• Upon completion the student will be able to: Analyze and interpret the four basic financial statements					P	
• Upon completion the student will be able to: Identify and demonstrate how accounting principles are used to manage the firm's resources while minimize risk.					P	
AGBSB48WE - Occupational Work Experience Education/Internship						
• Upon completion the student will be able to: Articulate the specific work experience objectives in Agricultural Business as described by employer and identify the various skills, knowledge and attitudes necessary to the accomplishment of those objectives.					P	
• Demonstrate the acquisition of the various skills, knowledge and attitudes necessary to the completion of the work experience objectives in Agricultural Business and the ability to effectively meet employer's job expectations.					P	
• Identify and analyze the application of acquired skills, knowledge and attitudes to career opportunities in Agricultural Business					P	