

SLO Performance - By Department, Course, CSLO

Program: Agricultural Business

Date: 06/18/2018

Terms: Summer 2018, Spring 2018, Fall 2017

AGBSB2: Agricultural Economics

Upon completion the student will be able to: Compare and contrast the role of agriculture in the economic structure of the state, country and world.

	N/A		Exceeds expectations		Meets expectations		Does not meet expectations		Total	
Summer 2018	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Spring 2018	4	9.09%	0	0.00%	34	77.27%	6	13.64%	44	100.00%
Fall 2017	0	0.00%	10	22.22%	31	68.89%	4	8.89%	45	100.00%
Totals	4	4.49%	10	11.24%	65	73.03%	10	11.24%	89	100.00%

Upon completion the student will be able to Describe changes in monetary and fiscal policies affecting this country.

	N/A		Exceeds expectations		Meets expectations		Does not meet expectations		Total	
Summer 2018	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Spring 2018	1	2.27%	0	0.00%	41	93.18%	2	4.55%	44	100.00%
Fall 2017	0	0.00%	9	20.00%	30	66.67%	6	13.33%	45	100.00%
Totals	1	1.12%	9	10.11%	71	79.78%	8	8.99%	89	100.00%

Upon completion the student will be able to Contrast and criticize the different economic systems.

	N/A		Exceeds expectations		Meets expectations		Does not meet expectations		Total	
Summer 2018	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Spring 2018	4	9.09%	0	0.00%	34	77.27%	6	13.64%	44	100.00%
Fall 2017	0	0.00%	7	15.56%	34	75.56%	4	8.89%	45	100.00%
Totals	4	4.49%	7	7.87%	68	76.40%	10	11.24%	89	100.00%

Upon completion the student will be able to Define the laws of supply and demand, economic terms and production functions.

	N/A		Exceeds expectations		Meets expectations		Does not meet expectations		Total	
Summer 2018	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Spring 2018	0	0.00%	0	0.00%	34	77.27%	10	22.73%	44	100.00%
Fall 2017	0	0.00%	22	48.89%	20	44.44%	3	6.67%	45	100.00%
Totals	0	0.00%	22	24.72%	54	60.67%	13	14.61%	89	100.00%

Totals for CSLOs

	N/A		Exceeds expectations		Meets expectations		Does not meet expectations		Total	
Summer 2018	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Spring 2018	9	5.11%	0	0.00%	143	81.25%	24	13.64%	176	100.00%
Fall 2017	0	0.00%	48	26.67%	115	63.89%	17	9.44%	180	100.00%
Totals	9	2.53%	48	13.48%	258	72.47%	41	11.52%	356	100.00%

AGBSB3: Introduction to Agriculture Business

Upon completion the student will be able to: Explain how economic principles relate to agriculture business management.

	N/A		Exceeds expectations		Meets expectations		Does not meet expectations		Total	
Summer 2018	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Spring 2018	1	10.00%	0	0.00%	9	90.00%	0	0.00%	10	100.00%
Fall 2017	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Totals	1	10.00%	0	0.00%	9	90.00%	0	0.00%	10	100.00%

Recognize and describe agricultural business organizational structures including; sole proprietorships, partnerships, corporations, franchises, and cooperatives. Identify and explain the four functions of management and how they relate to the agribusiness organization.

	N/A		Exceeds expectations		Meets expectations		Does not meet expectations		Total	
Summer 2018	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Spring 2018	1	10.00%	0	0.00%	9	90.00%	0	0.00%	10	100.00%
Fall 2017	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Totals	1	10.00%	0	0.00%	9	90.00%	0	0.00%	10	100.00%

Develop an awareness of the basic laws, regulations, and regulatory agencies that interact with the agriculture community.

	N/A		Exceeds expectations		Meets expectations		Does not meet expectations		Total	
Summer 2018	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Spring 2018	1	10.00%	0	0.00%	9	90.00%	0	0.00%	10	100.00%
Fall 2017	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Totals	1	10.00%	0	0.00%	9	90.00%	0	0.00%	10	100.00%

Describe various styles of leadership be able to identify the role of the agricultural manager.

	N/A		Exceeds expectations		Meets expectations		Does not meet expectations		Total	
Summer 2018	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Spring 2018	1	10.00%	0	0.00%	9	90.00%	0	0.00%	10	100.00%
Fall 2017	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Totals	1	10.00%	0	0.00%	9	90.00%	0	0.00%	10	100.00%

Recognize, evaluate, and propose solutions to problems in personnel, ethics and communication.

	N/A		Exceeds expectations		Meets expectations		Does not meet expectations		Total	
Summer 2018	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Spring 2018	1	10.00%	0	0.00%	9	90.00%	0	0.00%	10	100.00%
Fall 2017	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Totals	1	10.00%	0	0.00%	9	90.00%	0	0.00%	10	100.00%

Totals for CSLOs

	N/A		Exceeds expectations		Meets expectations		Does not meet expectations		Total	
Summer 2018	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Spring 2018	5	10.00%	0	0.00%	45	90.00%	0	0.00%	50	100.00%
Fall 2017	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Totals	5	10.00%	0	0.00%	45	90.00%	0	0.00%	50	100.00%

AGBSB5: Agricultural Computer Applications

1. Upon completion of the course, the student will be able to explain and apply basic principles for evaluating computer hardware and software related to agricultural business applications.

CSLO not included in any Assessment Rubric

2. Upon completion of the course, the student will be able to Students will demonstrate knowledge of the fundamental principles of database and spreadsheet management & functions.

CSLO not included in any Assessment Rubric

3. Upon completion of the course, the student will be able to Students will demonstrate knowledge about software programs including word processing appropriate to agriculture business applications.

CSLO not included in any Assessment Rubric

Totals for CSLOs

	N/A		Exceeds expectations		Meets expectations		Does not meet expectations		Total	
Summer 2018	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Spring 2018	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Fall 2017	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Totals	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%

AGBSB6: Agriculture Sales and Communication

Formulate a mission statement for a start up agriculture produce sales company.

	N/A		Exceeds expectations		Meets expectations		Does not meet expectations		Total	
Summer 2018	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Spring 2018	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Fall 2017	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Totals	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%

Design, create and present a sale/promotional powerpoint presentation for an agriculture product or company (student's choice).

	N/A		Exceeds expectations		Meets expectations		Does not meet expectations		Total	
Summer 2018	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Spring 2018	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Fall 2017	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Totals	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%

Practice and be capable of assessing and handling a mock set of customer complaints.

	N/A		Exceeds expectations		Meets expectations		Does not meet expectations		Total	
Summer 2018	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Spring 2018	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Fall 2017	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Totals	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%

Organize and oversee a sales team meeting.

	N/A		Exceeds expectations		Meets expectations		Does not meet expectations		Total	
Summer 2018	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Spring 2018	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Fall 2017	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Totals	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%

Identify 5 agriculture sales companies in Kern County and a list of job skills required for employment.

	N/A		Exceeds expectations		Meets expectations		Does not meet expectations		Total	
Summer 2018	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Spring 2018	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Fall 2017	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Totals	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%

Totals for CSLOs

	N/A		Exceeds expectations		Meets expectations		Does not meet expectations		Total	
Summer 2018	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Spring 2018	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Fall 2017	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Totals	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%

AGBSB6: Agriculture Sales and Communication

1. Upon successful completion of the course, the student will identify, create and apply different types of presentation techniques for agricultural related products and services.

CSLO not included in any Assessment Rubric

2. Upon successful completion of the course, the student will analyze communication styles in relationship to the buying process and buyer behavior as they relate to business practices.

CSLO not included in any Assessment Rubric

3. Upon successful completion of the course, the student will demonstrate that they can critically think and communicate as a speaker and a listener.

CSLO not included in any Assessment Rubric

Totals for CSLOs

	N/A		Exceeds expectations		Meets expectations		Does not meet expectations		Total	
Summer 2018	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Spring 2018	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Fall 2017	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Totals	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%

AGBSB7: Introduction to Agricultural Accounting

Upon completion the student will be able to: Summarize the nature and purpose of Generally Accepted Accounting Principles (GAAP) and International Financial Reporting Standards (IFRS).

CSLO not included in any Assessment Rubric

Upon completion the student will be able to: Analyze and interpret the four basic financial statements

CSLO not included in any Assessment Rubric

Upon completion the student will be able to: Identify and demonstrate how accounting principles are used to manage the firm's resources while minimize risk.

CSLO not included in any Assessment Rubric

Totals for CSLOs

	N/A		Exceeds expectations		Meets expectations		Does not meet expectations		Total	
Summer 2018	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Spring 2018	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Fall 2017	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Totals	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%

Report Totals:

	N/A		Exceeds expectations		Meets expectations		Does not meet expectations		Total	
Summer 2018	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Spring 2018	14	6.19%	0	0.00%	188	83.19%	24	10.62%	226	100.00%
Fall 2017	0	0.00%	48	26.67%	115	63.89%	17	9.44%	180	100.00%
Totals	14	3.45%	48	11.82%	303	74.63%	41	10.10%	406	100.00%